Session #2: Mediation, What, When and How:

Panelists:

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- 3. A.J. Horowitz
- 4. Joseph Farina (Ret. Judge)

Mediation Definitions, Rules and Statutes:

- 1. **Mediation defined Fla. Stat. 44.1011(2): "Mediation"** means a process whereby a neutral third person called a mediator acts to encourage and facilitate the resolution of a dispute between two or more parties. It is an informal and nonadversarial process with the objective of helping the disputing parties reach a mutually acceptable and voluntary agreement. In mediation, **decision-making authority rests with the parties**. The role of the mediator includes, but is not limited to, assisting the parties in identifying issues, fostering joint problem solving, and exploring settlement alternatives.
 - a. Circuit Court Mediation Fla. Stat. 44.1011 (2)(b): "Circuit court mediation" which means mediation of civil cases, other than family matters, in circuit court. If a party is represented by counsel, the counsel of record must appear unless stipulated to by the parties or otherwise ordered by the Court.
 - b. Family Mediation Fla. Stat. 44.1011 (2)(d): "Family mediation" which means mediation of family matters, including married and unmarried persons, before and after judgments involving dissolution of marriage; property division; shared or sole parental responsibility; or child support, custody, and visitation involving emotion or financial considerations not usually present in other circuit civil cases. Negotiations in family mediation are primarily conducted by the parties. Counsel for each party may attend the mediation conference and privately communicate with their clients. However, presence of counsel is not required, and, in the discretion of the mediator, and with the agreement of the parties, mediation may proceed in the absence of counsel unless otherwise ordered by the Court.

2. Considerations and Preparations:

- a. **Pre-Mediation meeting with client(s)**
 - i. Review the process of mediation
 - ii. Explain the benefits of mediation

- 1. Gives the parties a chance to resolve their case themselves without submitting their case to a third-party judge whom they barely know;
- 2. A requirement prior to proceeding with trial
- 3. More creative than the solutions which arise from litigation
- 4. Process is more peaceful, conciliatory, private and confidential
- iii. Explain the costs of litigation following mediation
 - 1. Expense of continued litigation vs. settlement
 - a. If case settles, steps of wrapping up case.
 - b. If case does not settle, costs and timeline of continuing with litigation.
 - ii. Review of Case
 - 1. Manage client's expectations based on facts of client's case and applicable law.
 - 2. Discuss weaknesses and strengths;
 - 3. Discuss and review all significant evidentiary issues likely to come up;
 - 4. Explain all possible outcomes with respect to attorney's fees and costs for which the party/your client may be responsible *on both sides* of the case.

b. Information necessary for Family mediation:

- i. Compliance with Rule 12.285 Mandatory Disclosure
 - 1. Disclosure of financial documents and financial affidavit
- ii. Standard Family Law Interrogatories
- iii. Request for Production
- iv. Child support guidelines calculations
- v. Alimony
- vi. Equitable distribution
 - 1. Appraisal of marital residence(s)
 - 2. Business evaluations
- vii. Parenting Plans
- viii. Attorney's fees and costs

RULE 12.740 FAMILY MEDIATION

- (a) **Applicability.** This rule governs mediation of family matters and related issues.
- (b) **Referral.** Except as provided by law and this rule, all contested family matters and issues may be referred to mediation. Every effort shall be made to expedite mediation of family issues.
- (c) **Limitation on Referral to Mediation.** Unless otherwise agreed by the parties, family matters and issues may be referred to a mediator or mediation program which charges a fee only after the court has determined that the parties have the financial ability to pay such a fee. This determination may be based upon the parties' financial affidavits or other financial information available to the court. When the mediator is compensated in whole or part by the parties, the presiding judge may determine the reasonableness of the fees charged by the mediator. In the absence of a written agreement providing for the mediator's compensation, the mediator shall be compensated at the hourly rate set by the presiding judge in the referral order. When appropriate, the court shall apportion mediation fees between the parties and shall state each party's share in the order of referral. Parties may object to the rate of the mediator's compensation within 15 days of the order of referral by serving an objection on all other parties and the mediator.
- (d) **Appearances.** Unless otherwise stipulated by the parties, a party is deemed to appear at a family mediation convened pursuant to this rule if the named party is physically present at the mediation conference. In the discretion of the mediator and with the agreement of the parties, family mediation may proceed in the absence of counsel unless otherwise ordered by the court.
- (e) **Completion of Mediation.** Mediation shall be completed within 75 days of the first mediation conference unless otherwise ordered by the court.

(f) Report on Mediation.

- (1) If agreement is reached as to any matter or issue, including legal or factual issues to be determined by the court, the agreement shall be reduced to writing, signed by the parties and their counsel, if any and if present, and submitted to the court unless the parties agree otherwise. By stipulation of the parties, the agreement may be electronically or stenographically recorded and made under oath or affirmed. In such event, an appropriately signed transcript may be filed with the court. If counsel for any party is not present when the agreement is reached, the mediator shall cause to be mailed a copy of the agreement to counsel within 5 days. Counsel shall have 10 days from service of a copy of the agreement to serve a written objection on the mediator, unrepresented parties, and counsel. Absent a timely written objection, the agreement is presumed to be approved by counsel and shall be filed with the court by the mediator.
- (2) After the agreement is filed, the court shall take action as required by law. When court approval is not necessary, the agreement shall become binding upon filing. When court approval is necessary, the agreement shall become binding upon approval. In either event, the agreement shall be made part of the final judgment or order in the case.
- (3) If the parties do not reach an agreement as to any matter as a result of mediation, the mediator shall report the lack of an agreement to the court without comment or recommendation. With the consent of the parties, the mediator's report may also identify

any pending motions or outstanding legal issues, discovery process, or other action by any party which, if resolved or completed, would facilitate the possibility of a settlement.

c. Information necessary for Circuit civil mediation:

- Complaint, Answer and Affirmative Defenses and/or Counterclaim, Answer to Counterclaim
- ii. Discovery (i.e. Interrogatories, Request for Admissions, Request for Production)
- iii. Facts of the occurrence
- iv. Opinions on liability
- v. Experts' reports and records
- vi. Calculations of damages
- vii. Any offers or demands of settlement
- viii. Attorney's fees and costs

RULE 1.720 Mediation Procedures

- (a) Interim or Emergency Relief. A party may apply to the court for interim or emergency relief at any time. Mediation shall continue while such a motion is pending absent a contrary order of the court, or a decision of the mediator to adjourn pending disposition of the motion. Time for completing mediation shall be tolled during any periods when mediation is interrupted pending resolution of such a motion.
- (b) Sanctions for Failure to Appear. If a party fails to appear at a duly noticed mediation conference without good cause, the court upon motion shall impose sanctions, including an award of mediator and attorneys' fees and other costs, against the party failing to appear. If a party to mediation is a public entity required to conduct its business pursuant to chapter 286, Florida Statutes, that party shall be deemed to appear at a mediation conference by the physical presence of a representative with full authority to negotiate on behalf of the entity and to recommend settlement to the appropriate decision- making body of the entity. Otherwise, unless stipulated by the parties or changed by order of the court, a party is deemed to appear at a mediation conference if the following persons are physically present:
- (1) The party or its representative having full authority to settle without further consultation.
- (2) The party's counsel of record, if any.
- (3) A representative of the insurance carrier for any insured party who is not such carrier's outside counsel and who has full authority to settle up to the amount of the plaintiff's last demand or policy limits, whichever is less, without further consultation.
- (c) Adjournments. The mediator may adjourn the mediation conference at any time and may set times for reconvening the adjourned conference notwithstanding rule 1.710(a). No further notification is required for parties present at the adjourned conference.

- (d) Counsel. The mediator shall at all times be in control of the mediation and the procedures to be followed in the mediation. Counsel shall be permitted to communicate privately with their clients. In the discretion of the mediator and with the agreement of the parties, mediation may proceed in the absence of counsel unless otherwise ordered by the court.
- (e) Communication with Parties. The mediator may meet and consult privately with any party or parties or their counsel.
- (f) Appointment of the Mediator.
- (1) Within 10 days of the order of referral, the parties may agree upon a stipulation with the court designating:
- (A) a certified mediator; or
- (B) a mediator, other than a senior judge, who is not certified as a mediator but who, in the opinion of the parties and upon review by the presiding judge, is otherwise qualified by training or experience to mediate all or some of the issues in teh particular case.
- (2) If the parties cannot agree upon a mediator within 10 days of the order of referral, the plaintiff or petitioner shall so notify the court within 10 days of the expiration of the period to agree on a mediator, and the court shall appoint a certified mediator selected by rotation or by such other procedures as may be adopted by administrative order of the chief judge in the circuit in which the action is pending. At the request of either party, the court shall appoint a certified circuit court mediator who is a member of The Florida Bar.
- (3) If a mediator agreed upon by the parties or appointed by a court cannot serve, a substitute mediator can be agreed upon or appointed in the same manner as the original mediator. A mediator shall not mediate a case assigned to another mediator without the agreement of the parties or approval of the court. A substitute mediator shall have the same qualifications as the original mediator.
- (g) Compensation of the Mediator. The mediator may be compensated or uncompensated. When the mediator is compensated in whole or part by the parties, the presiding judge may determine the reasonableness of the fees charged by the mediator. In the absence of a written agreement providing for the mediator's compensation, the mediator shall be compensated at the hourly rate set by the presiding judge in the referral order. Where appropriate, each party shall pay a proportionate share of the total charges of the mediator. Parties may object to the rate of the mediator's compensation within 15 days of the order of referral by serving an objection on all other parties and the mediator.

3. Court-ordered mediation

- a. Statutory authority F.S §44.102 and FRCP 1.720
- b. Reasons for use; vices and virtues
- c. Fee shifting provision
- d. Benefits reduced cost for objective third party

What is a mediator's responsibility?

A mediator is responsible for assisting the parties in reaching informed and voluntary decisions while protecting their right of self-determination.

Who pays the mediator(s)?

Fla. Stat. 44.102(2)(a) states that a court must "upon request of one party, refer to mediation any filed civil action for monetary damages, provided the requesting party is willing and able to pay the costs of the mediation or the costs can be equitably divided between the parties."

Circuit Court's Mediation Program for Family Matters

In accordance with Fla. Stat. 44.108 (2)(a) and (b), when mediation is provided by the circuit court's mediation program, the following fees, unless otherwise established in the General Appropriations Act, shall be collected by the Clerk of Court:

- a. \$120 per person per scheduled session in family mediation when the parties' combined income is greater than \$50,000; or
- b. \$60.00 per person per scheduled session in family mediation when the parties' combined income is less than \$50,000.

44.102 Court-ordered mediation

- (1) Court-ordered mediation shall be conducted according to rules of practice and procedure adopted by the Supreme Court.
 - (2) A court, under rules adopted by the Supreme Court:
- (a) Must, upon request of one party, refer to mediation any filed civil action for monetary damages, provided the requesting party is willing and able to pay the costs of the mediation or the costs can be equitably divided between the parties, unless:
- 1. The action is a landlord and tenant dispute that does not include a claim for personal injury.
 - 2. The action is filed for the purpose of collecting a debt.
 - 3. The action is a claim of medical malpractice.
 - 4. The action is governed by the Florida Small Claims Rules.
- 5. The court determines that the action is proper for referral to nonbinding arbitration under this chapter.
 - 6. The parties have agreed to binding arbitration.
 - 7. The parties have agreed to an expedited trial pursuant to s. 45.075.
 - 8. The parties have agreed to voluntary trial resolution pursuant to s. 44.104.

- (b) May refer to mediation all or any part of a filed civil action for which mediation is not required under this section.
- (c) In circuits in which a family mediation program has been established and upon a court finding of a dispute, shall refer to mediation all or part of custody, visitation, or other parental responsibility issues as defined in s. 61.13. Upon motion or request of a party, a court shall not refer any case to mediation if it finds there has been a history of domestic violence that would compromise the mediation process.
- (d) In circuits in which a dependency or in need of services mediation program has been established, may refer to mediation all or any portion of a matter relating to dependency or to a child in need of services or a family in need of services.
- (3) All written communications in a mediation proceeding, other than an executed settlement agreement, shall be exempt from the requirements of chapter 119.
- (4) The chief judge of each judicial circuit shall maintain a list of mediators who have been certified by the Supreme Court and who have registered for appointment in that circuit.
- (a) Whenever possible, qualified individuals who have volunteered their time to serve as mediators shall be appointed. If a mediation program is funded pursuant to s. 44.108, volunteer mediators shall be entitled to reimbursement pursuant to s. 112.061 for all actual expenses necessitated by service as a mediator.
- (b) Non-volunteer mediators shall be compensated according to rules adopted by the Supreme Court. If a mediation program is funded pursuant to s. 44.108, a mediator may be compensated by the county or by the parties.
- (5)(a) When an action is referred to mediation by court order, the time periods for responding to an offer of settlement pursuant to s. 45.061, or to an offer or demand for judgment pursuant to s. 768.79, respectively, shall be tolled until:
 - 1. An impasse has been declared by the mediator; or
 - 2. The mediator has reported to the court that no agreement was reached.
- (b) Sections 45.061 and 768.79 notwithstanding, an offer of settlement or an offer or demand for judgment may be made at any time after an impasse has been declared by the mediator, or the mediator has reported that no agreement was reached. An offer is deemed rejected as of commencement of trial.

4. Closing Statements and Questions